

68 Jalan Tun Abang Haji Openg, 93000 Kuching, Sarawak. T: +6082 227 227 F: +6082 227 277 W: www.thewaterfrontkuching.com

CORPORATE ROOM RATES QUOTATION FOR YEAR 2025

ROOM	BED	VIEW	(RM) Without Breakfast	(RM) With 1 Breakfast	(RM) With 2 Breakfast	Walk-In Rates (RM) With 2 Breakfast
Deluxe Twin	2 Single Beds	Compound View	289.00	308.00		388.00
Deluxe Family	2 Queen Beds	Compound View	308.00	348.00		548.00 – 4 <i>pax</i>
Junior King Suite	1 King Beds with living room	Compound View	348.00	388.00		568.00
Premier Twin	2 Single Beds	City View	308.00	328.00	348.00	458.00
		River View	328.00	338.00	358.00	498.00
Premier King	1 King Bed	City View	308.00	328.00	348.00	458.00
		River View	328.00	338.00	358.00	498.00
Premier Family	2 Queen Beds	City View	348.00	358.00	378.00	638.00 <i>– 4pax</i>
Premier King Suite	1 King bed with living room	City View	N/A	388.00	408.00	578.00
Waterfront Premier King Suite	1 King bed with living room	River view	N/A	418.00	438.00	608.00
Waterfront Premier 2-Bedroom Suite	1 King bed + 1 Single bed with living room	River View	N/A	N/A	508.00	758.00 – <i>3pax</i>
Club Floor Twin	2 Single Beds	City View	N/A	438.00	528.00	658.00
Club Floor King	1 King Bed	City View	N/A	438.00	528.00	658.00
		River View	N/A			
Club Floor Family	2 Queen Beds	City View	N/A	458.00	548.00	858.00 – 4pax
Club Floor King Suite	1 King bed with living room	City View	N/A	N/A	578.00	748.00
Club Floor 2- Bedroom Suite	1 King bed + 1 Single bed with living room	River View	N/A	N/A	688.00	928.00 – <i>3pax</i>

 Airport transfer from hotel to airport/airport to hotel at RM 30.00 per person per way (With minimum of 2 person per way). Prior booking is essential. Kindly call 082 – 227 227 for bookings.



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Terms & Conditions:

- RM denotes Ringgit Malaysia.
- The rates quoted above are nett per room per night inclusive of 8% SST as gazette by the Malaysia Government.
- For non MyKad & non MyPR card holder, a Tourism Tax (TTx) of RM 10.00 per room per night will be imposed upon check in. These charges will be collected directly from your guest upon check in.
- Room rates that are inclusive of daily Continental breakfast for one/ two person(s) only at Café Via Mare, Level 4.
- Additional breakfast is chargeable at RM 40.00 nett per person per meal.
- All room amenities are strictly supplied for maximum 2 persons per room; additional amenities are subject to additional charges upon request.
- Rates are non-commissionable to any third parties, unless otherwise stipulated.
- Rates offered above are contracted for your booking only and are not directly available to the guests.
- Rates offered are not applicable to company meetings, conferences, conventions and trade events.
- Complimentary in-room Wi-Fi.

Rates are based on the current government taxation policy. In the event of change, the Hotel reserves the right to amend the room rates accordingly to reflect the new tax rates gazette by the Malaysian Government.

<u>Club Floor Privileges Include:</u>

- Exclusive private check-in and express check-out at the IRIDIUM lounge
- Complimentary return airport transfer for maximum 2 pax per room (Prior reservation is required based on hotel's schedule)
- Complimentary soft beverages included in each room's minibar per stay
- Full exclusive set of amenities in the room
- Night Turndown service
- Exclusive discount up to 20% on laundry services
- Access to the IRIDIUM lounge which opens daily from 7.00 am to 10.30 pm, providing the following services daily:
 - Sunset Evening Happy Hour: 5.00 pm 7.00 pm
 - Afternoon Tea Break: 1.00pm 4.00pm
 - All-day cookies and snacks with coffee & tea
 - Complimentary use of workstation in Iridium lounge and the business centre at Level 5.

Note: The above privileges are subject to The Waterfront Hotel's Terms & Conditions.



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Child Policy:

- Accommodation is free for 1 child under 12 years old sharing room on existing bed with parents (2 adults in a room). Baby cot is free of charge.
- Breakfast is free for children of 0 − 5 years old; RM 30 nett per child aged between 6 − 12 years old. Adult rates are applicable for 13 years and above.

Hotel Facilities and Services:

- Gymnasium
- In-door swimming pool.

Room Booking Procedure:

The following charges are applicable for cancellations, postponement or other changes in dates after confirmation of the rooms booking. Cancellations/ Changes must be received in writing. Should the Accommodation be cancelled after confirmation, the deposit paid shall not be refunded.

- 1. Individual (FIT) Bookings;
 - One Night charge will be imposed for No- Show or Cancellation received within seven (7) days from date of Check in for FIT booking. Amendment to room reservation must be made 72 hours prior to arrival.
 - Early Departure / No Show Penalty Policy;
 - 1. For bookings made with "no show" at the hotel, one room night shall be charged if the Hotel did not receive any cancellation request from your company/ guest. The room for subsequent nights will be released for resale automatically.
 - 2. For guests who check out prior to the original date provided at the time of booking, one room night will be charged for early departure cancellation fees.
- 2. Group (GIT) Bookings;
 - A complete rooming list with the arrival and departure details is required based on a minimum of 14 working days prior to the first arrival.
 - Early Departure / No Show Penalty Policy;
 - 1. Full stay will be charged for No- Show or Cancellation received within two (2) months from date of Check in for GIT booking
 - 2. For guests who check out prior to the original date provided at the time of booking, full room nights will be charged for early departure cancellation fees.
 - If your group rooms booking are booked less than 14 days of check in date, an 80% payment will be requested in order to secure the rooms blocking and deposit paid shall not be refunded.



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Check In / Check Out Policy:

- Our Check-in time is at 15:00 hours for FITs booking & 15:00 16:00 hours for group's rooms booking.
- Check-out time is at 12:00 hours (Noon time). For any FIT or group requiring a later check-out up to 18:00 hours, half of the applicable rate per room will be charged.
- For check-out after 18:00 hours, a full night's rate will apply. Both of these facilities are subject to room availability based on the arrival pattern at our hotel on the day.
- For any groups or FIT requiring access to rooms prior to 14:00 hours, the room(s) must be reserved from the previous evening at the applicable full night rate, unless otherwise pre-arranged.

Late Check-out Charges:

• Late check-out charges (subject to room availability on the day)

<u>Time</u>	Charges per room
1.00pm to 2.00pm	RM 80 nett
2.00pm to 6.00pm	Half Day of walk in room rate
6.00pm onwards	Full day of walk in room rate

Parking Facilities

Parking is available at Plaza Merdeka Shopping Mall basement.

- In House Guests:
- The hotel is pleased to extend complimentary parking facilities to guests staying in the hotel at the basement of The Plaza Merdeka Shopping Mall. Guest will need to register their vehicle plate number at front desk counter upon check in.
- Each room is entitled for one complimentary parking access for one vehicle only.
- Second parking will be charged accordingly based on Plaza Merdeka Shopping Mall parking rates.
- Event Guests:
 - i. Attending Half/ Full Day Seminar Guests (7.00 am 5.00 pm):
 - Those who are attending seminar/ meeting in our meeting/ banquet rooms and have parked for more than 3 hours & above, they can scan the QR code at each designated function room at Level 4 to register their car plate and entitle for flat rate of RM 4.00 per entry per day.
 - For payment, guests can use Sarawak Pay at any kiosk Pay & Go at Level 4 Escalator, P1 & P2 Parking or using Pay & Go apps. Other payment method such as cash and credit/debit card are also available at our front desk at the Ground Floor and Plaza Mall Parking Counter. Guests will need to leave within 30 minutes after paying.



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ii. Attending Seminar/ Dinner after 5 pm onwards (5.00 pm - 10.30 pm):

 Every entry to Plaza Merdeka Shopping Mall Basement Car Park after 5 pm – 10.30pm will be charged based on a flat rate of RM 3 per entry per day. The flat rate is subjected to Plaza Merdeka Shopping Mall current parking rates.

Note: ***Any rates changes will be subjected to Plaza Merdeka Shopping Mall's current parking rates.*

PAYMENT POLICY

- For FIT booking(s); full pre-payment is required to be received by the hotel 7 days prior to the arrival date during normal season & 14 days during peak season. Failure to provide this payment will result in automatic release of the bookings.
- For GIT booking(s); please be advised that **50%** for total rooms booked is required immediately in order to secure & guarantee rooms blocking upon confirmation of booking. NO room guarantees are allowed without deposit received unless credit facility has been set up with the hotel. Balance of the payment shall be paid 1 month prior to the group(s) arrival date. Failure to provide this payment will result in automatic release of the bookings.
- Deposits paid are non-refundable but can be utilized for future rooms booking within (03) months from date of cancellation. If the cancellation notice is less than 1 month from the check in date, deposit paid will be forfeited.
- Our Hotel only accepts payment via Cash, Credit Card, Company cheque or Service Order ONLY. Personal Cheque will not be accepted. However, payment made by cheque need to be settled 2 weeks before the event.
- Please inform the Hotel accordingly once payment is made and provide the Hotel with a copy of the payment receipt as a proof of payment.

Mode of Payment:

Payment can be made by cash, company cheque, interbank transfer or credit card. Our bank details is as follows;

Payable to	: MERDEKA WATERFRONT HOTEL SDN BHD
Account No	: 561033114342
Bank Name	: Malayan Islamic Berhad (MAYBANK)
	Lot 215, Jalan Song Thian Cheok, 93100 Kuching, Sarawak
Swift Code No.	: MBBEMYKL
Remarks	: Please fax or email us the bank-in slip upon payment



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RESERVATIONS

- For reservations please call directly to our Reservations Office at Tel: +6082-227 227 or fax directly to +6 082-227 277 or email: reservation@thewaterfrontkuching.com
- Please note that the government rates offered are not applicable for posting of bookings through website or internet. Failure to adhere to this clause will result in withdrawal of rates and benefits.
- The above offer is valid till 31st December 2025 and the hotel reserves the right to re-adjust the rates accordingly or to withdraw our offer.
- We wish to emphasize that at the time of writing, <u>NO RESERVATION has been placed</u> on your behalf. To proceed with a definite / confirm booking, kindly advise us in writing indicating your decision to confirm. We will then provide you with a final confirmation detailing your event.

Should you require any further clarification or assistance, please do not hesitate to contact us directly. Kindly acknowledge acceptance by signing and returning a duplicate copy of this letter to our office or by fax directly to fax no: +6082-227 277

Please feel free to visit our website at www.thewaterfrontkuching.com and we look forward to welcoming you and your guests to The Waterfront Hotel. Thank you.

Yours Sincerely,

The Waterfront Hotel SALES & RESERVATION DEPARTMENT Tel: 082 – 227 227 Fax: 082 – 227 277 Email: <u>reservation@thewaterfrontkuching.com</u>